



City of Durham | North Carolina

Date: May 20, 2014

To: Thomas J. Bonfield, City Manager

Through: Wanda S. Page Deputy City Manager

From: David Boyd, Finance Director
Sue Sandhoff, Financial Operations Manager

Subject: Bid Report - April 2014

Recommendation

To receive a report and to record into the minutes bids which were acted upon by the City Manager during the month of April 2014.

Apparatus, Supplies, Materials, Equipment, Construction and Repairwork:

1. **Bid:** Audio Visual Equipment

Purpose of Bid: Provides the Police Department with ExacqVision recording system expansion for the Headquarters and District interview rooms.

Comments:

Opened: 4/1/14

Bidders: SFI Electronics LLC * \$53,480.73
Charlotte, NC

BIS Digital \$71,866.00
Fort Lauderdale, FL

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	<u>13</u>		# Black Males	<u>1</u>	<u>8%</u>
Total # Females	<u>1</u>	<u>8%</u>	# White Males	<u>11</u>	<u>84%</u>
Total # Males	<u>12</u>	<u>92%</u>	# Other Males	<u>0</u>	<u>0%</u>
			# Black Females	<u>0</u>	<u>0%</u>
			# White Females	<u>1</u>	<u>8%</u>
			# Other Females	<u>0</u>	<u>0%</u>

- 2. Bid: Law Enforcement Taser Equipment**
- Purpose of Bid: Provides the Police Department with 23 taser units and associated holsters and accessories.
- Comments: Lawmen's Safety Supply is the only authorized distributor in North Carolina for law enforcement grade taser equipment.
- Opened: 4/2/14
- Bidders: Lawmen's Safety Supply / Al Sutton * \$34,690.30
Raleigh, NC

*Awarded based on: _____ Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	<u>38</u>		# Black Males	<u>1</u>	<u>3%</u>
Total # Females	<u>13</u>	<u>35%</u>	# White Males	<u>22</u>	<u>56%</u>
Total # Males	<u>25</u>	<u>65%</u>	# Other Males	<u>2</u>	<u>6%</u>
			# Black Females	<u>0</u>	<u>0%</u>
			# White Females	<u>13</u>	<u>35%</u>
			# Other Females	<u>0</u>	<u>0%</u>

- 3. Bid: Desk Top Computers**
- Purpose of Bid: Provides the Parks and Recreation Department with 22 Desk Top computers for use in the computer lab.
- Comments: Pricing per North Carolina State Contract No. 204A.
- 22 @ \$648 each
- Opened:
- Bidders: Lenovo United States Inc. * \$14,256.00
Tempe, AZ

*Awarded based on: _____ Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	<u>2289</u>		# Black Males	<u>129</u>	<u>6%</u>
Total # Females	<u>925</u>	<u>31%</u>	# White Males	<u>1234</u>	<u>54%</u>
Total # Males	<u>1563</u>	<u>68%</u>	# Other Males	<u>200</u>	<u>9%</u>
			# Black Females	<u>90</u>	<u>4%</u>
			# White Females	<u>533</u>	<u>23%</u>
			# Other Females	<u>102</u>	<u>4%</u>

- 4. Bid: Digester Cleaning**
- Purpose of Bid: Provides the Water Management Department with cleaning and removal of non-hazardous materials for a digester located at the South Durham Water Reclamation Facility (SDWRF).
- Comments:
- Opened: 4/8/14
- Bidders: Industrial Vacuum Services Inc. * \$23,885.00
Fort Mill, SC
A & D Environmental \$30,250.00
High Point, NC
Zebra Environmental & Industrial Services Inc. \$30,900.00
High Point, NC
- *Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	<u>7</u>		# Black Males	<u>1</u>	<u>14%</u>
Total # Females	<u>1</u>	<u>14%</u>	# White Males	<u>5</u>	<u>72%</u>
Total # Males	<u>6</u>	<u>86%</u>	# Other Males	<u>0</u>	<u>0%</u>
			# Black Females	<u>0</u>	<u>0%</u>
			# White Females	<u>1</u>	<u>14%</u>
			# Other Females	<u>0</u>	<u>0%</u>

- 5. Bid: Police Training Range System**
- Purpose of Bid: Provides the Police Department with a pneumatic 24 turning target system with wireless controls for training range use.
- Comments: Pricing per GSA Contract No. GS 02F 0404D
- Opened: 4/8/14
- Bidders: Advanced Training Systems Inc. * \$46,570.00
- *Awarded based on: Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	<u>3</u>		# Black Males	<u>0</u>	<u>0%</u>
Total # Females	<u>0</u>	<u>0%</u>	# White Males	<u>3</u>	<u>100%</u>
Total # Males	<u>3</u>	<u>100%</u>	# Other Males	<u>0</u>	<u>0%</u>
			# Black Females	<u>0</u>	<u>0%</u>
			# White Females	<u>0</u>	<u>0%</u>
			# Other Females	<u>0</u>	<u>0%</u>

- 6. Bid: 2015 Ford F750 Regular Cab & Chassis 4 x 2 XL**
 Purpose of Bid: Provides the Water Management Department with a 2015 Ford F750 Regular Cab & Chassis for use by the Facilities and Pump Station Division.
 Comments:
- Opened: 4/10/14
 Bidders: Piedmont Truck Center * \$66,221.00
 Greensboro, NC
 Triad Freightliner \$68,177.00
 Greensboro, NC

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
 CORPORATION STATISTICS

Total Workforce	<u>76</u>		# Black Males	<u>4</u>	<u>5%</u>
Total # Females	<u>7</u>	<u>9%</u>	# White Males	<u>63</u>	<u>83%</u>
Total # Males	<u>69</u>	<u>91%</u>	# Other Males	<u>2</u>	<u>3%</u>
			# Black Females	<u>0</u>	<u>0%</u>
			# White Females	<u>6</u>	<u>8%</u>
			# Other Females	<u>1</u>	<u>1%</u>

- 7. Bid: Paxton Security Access Control System**
 Purpose of Bid: To provide the Parks and Recreation Department with a security/card access system for the Archdale facility to integrate with existing security system.
 Comments: Security Integration Group is the sole installing integrator of the Paxton Access security system product within the central and northern parts of North Carolina.
- Opened: 4/14/14
 Bidders: Security Integration Group * \$20,652.00
 Durham, NC

*Awarded based on: Low Bid X Other (See Comments)

WORKFORCE STATISTICS
 CORPORATION STATISTICS

Total Workforce	<u>3</u>		# Black Males	<u>0</u>	<u>0%</u>
Total # Females	<u>0</u>	<u>0%</u>	# White Males	<u>3</u>	<u>100%</u>
Total # Males	<u>3</u>	<u>100%</u>	# Other Males	<u>0</u>	<u>0%</u>
			# Black Females	<u>0</u>	<u>0%</u>
			# White Females	<u>0</u>	<u>0%</u>
			# Other Females	<u>0</u>	<u>0%</u>

- 8. Bid: Computer Server**
- Purpose of Bid: Provides the Technology Solutions Department with a Fatpipe Standard MPVPN Server which includes hardware and software appliance features. The server provides infrastructure upgrades to existing security and internet infrastructure utilized by the department.
- Comments: NWN Corporation is the sole provider of the Fatpipe Standard MPVPN Server which is required to properly integrate into existing security and internet infrastructure.
- Opened: 4/15/14
- Bidders: NWN Corporation * \$26,700.00
Morrisville, NC
- *Awarded based on: _____ Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	500		# Black Males	24	5%
Total # Females	140	28%	# White Males	278	56%
Total # Males	360	72%	# Other Males	58	12%
			# Black Females	8	2%
			# White Females	113	23%
			# Other Females	19	4%

- 9. Bid: Web Network Server**
- Purpose of Bid: To provide the Technology Solutions Department with a Web Network server and one dedicated relay server to provide for 251 concurrent users; includes base, reporting, forms, groupware, cloud agent, and software updates for one year.
- Comments: Pricing per North Carolina State Contract No. 204A.
- Opened: 4/21/14
- Bidders: Lenovo Inc. * \$20,564.00
Tempe, AZ
- *Awarded based on: _____ Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	2289		# Black Males	129	6%
Total # Females	925	31%	# White Males	1234	54%
Total # Males	1563	68%	# Other Males	200	9%
			# Black Females	90	4%
			# White Females	533	23%
			# Other Females	102	4%

10. Bid: Litter Receptacles

Purpose of Bid: To provide the Public Works Department, Street Maintenance Division, with 20 round 36 gallon powder coat finished litter containers to be placed at various locations in the Downtown Development District.

Comments: SiteScapes is the sole provider of the litter containers, which provide replacements for missing and damaged trash cans around the downtown area, and meet specific design and maintenance standards that apply to the streetscape in the Downtown Development District, and must match existing containers.
20 @ \$1,015 each

Opened: 4/21/14

Bidders: SiteScapes Inc. * \$20,300.00

*Awarded based on: _____ Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	<u>4</u>		# Black Males	<u>0</u>	<u>0%</u>
Total # Females	<u>2</u>	<u>50%</u>	# White Males	<u>2</u>	<u>50%</u>
Total # Males	<u>2</u>	<u>50%</u>	# Other Males	<u>0</u>	<u>0%</u>
			# Black Females	<u>0</u>	<u>0%</u>
			# White Females	<u>2</u>	<u>50%</u>
			# Other Females	<u>0</u>	<u>0%</u>

11. Bid: Computer Server Replacement

Purpose of Bid: To provide the Police Department with a replacement computer server with storage system utilizing NetApp equipment; provides two years of extended maintenance on entire system.

Comments: Pricing per North Carolina Local Government Information Systems Association (NCLGISA) Co-Op contract.

Opened: 4/22/14

Bidders: NWN Corporation * \$148,083.88
Morrisville, NC

*Awarded based on: _____ Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	<u>500</u>		# Black Males	<u>24</u>	<u>5%</u>
Total # Females	<u>140</u>	<u>28%</u>	# White Males	<u>278</u>	<u>55%</u>
Total # Males	<u>360</u>	<u>72%</u>	# Other Males	<u>58</u>	<u>12%</u>
			# Black Females	<u>8</u>	<u>2%</u>
			# White Females	<u>113</u>	<u>22%</u>
			# Other Females	<u>19</u>	<u>4%</u>

12. Bid: Hydraulic Excavator

Purpose of Bid: To provide the Public Works Department with a Caterpillar hydraulic excavator for use by the Stormwater Maintenance Division.

Comments: Pricing per National IPA Co-Op Contract #120377.

Opened: 4/22/14

Bidders: Gregory Poole Equipment Company * \$105,500.00
Raleigh, NC

*Awarded based on: _____ Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	<u>369</u>		# Black Males	<u>22</u>	<u>6%</u>
Total # Females	<u>64</u>	<u>17%</u>	# White Males	<u>270</u>	<u>73%</u>
Total # Males	<u>305</u>	<u>83%</u>	# Other Males	<u>13</u>	<u>4%</u>
			# Black Females	<u>7</u>	<u>2%</u>
			# White Females	<u>53</u>	<u>14%</u>
			# Other Females	<u>4</u>	<u>1%</u>

13. Bid: Repair Parts - Flood Gates

Purpose of Bid: Provides the Water Management Department with repair parts for use by the Facilities and Pump Station Maintenance Division for repair to flood gate assemblies.

Comments: Valve Actuation Services LLC is the only authorized stocking distributor for the Chalmers and Kubeck parts, which are required to properly integrate into existing pump station equipment.

Opened: 4/23/14

Bidders: Valve Actuation Services LLC * \$17,330.00
Watkinsville, GA

*Awarded based on: _____ Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	<u>100</u>		# Black Males	<u>3</u>	<u>3%</u>
Total # Females	<u>15</u>	<u>15%</u>	# White Males	<u>82</u>	<u>82%</u>
Total # Males	<u>85</u>	<u>85%</u>	# Other Males	<u>0</u>	<u>0%</u>
			# Black Females	<u>0</u>	<u>0%</u>
			# White Females	<u>15</u>	<u>15%</u>
			# Other Females	<u>0</u>	<u>0%</u>

- 14. Bid: Water Treatment System UV Disinfection Replacement Parts**
- Purpose of Bid: Provides the Water Management Department with replacement parts to meet the required level of disinfection at the South Durham Water Reclamation Facility (SDWRF).
- Comments: EW2 Environmental is the sole source for parts supporting the Trojan System UV3000 in use at the SDWRF.
- Opened: 4/23/14
- Bidders: EW2 Environmental Inc. * \$36,394.00
Charlotte, NC
- *Awarded based on: _____ Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	<u>11</u>		# Black Males	<u>0</u>	<u>0%</u>
Total # Females	<u>3</u>	<u>27%</u>	# White Males	<u>8</u>	<u>73%</u>
Total # Males	<u>8</u>	<u>73%</u>	# Other Males	<u>0</u>	<u>0%</u>
			# Black Females	<u>0</u>	<u>0%</u>
			# White Females	<u>3</u>	<u>27%</u>
			# Other Females	<u>0</u>	<u>0%</u>

- 15. Bid: Portable Overhead Fall Protection Anchors**
- Purpose of Bid: Provides the Fleet Services Department with two freestanding single point anchor (FSSPA) systems to provide portable overhead fall protection safely equipment for use when providing maintenance service to large trucks and equipment.
- Comments:
- Opened: 4/23/14
- Bidders: Flexible Lifeline Systems * \$18,432.00
Houston, TX
- Grainger Inc. \$29,593.80
Norfolk, VA

*Awarded based on: X Low Bid _____ Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	<u>96</u>		# Black Males	<u>5</u>	<u>5%</u>
Total # Females	<u>19</u>	<u>20%</u>	# White Males	<u>51</u>	<u>53%</u>
Total # Males	<u>77</u>	<u>80%</u>	# Other Males	<u>21</u>	<u>22%</u>
			# Black Females	<u>1</u>	<u>1%</u>
			# White Females	<u>12</u>	<u>13%</u>
			# Other Females	<u>6</u>	<u>6%</u>

- 16. Bid: National Night Out (NNO) T-Shirts**
- Purpose of Bid: To provide the Police Department with National Night Out (NNO) t-shirts, caps, and other promotional items for the 31st Annual National Night Out (NNO) crime prevention event to be observed on Tuesday, August 5, 2014.
- Comments: The National Association of Town Watch (NATW) is the single source vendor of official National Night Out (NNO) merchandise and promotional items.
- Opened: 4/23/14
- Bidders: National Association of Town Watch * \$10,004.14
Wynnewood, PA

*Awarded based on: _____ Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	<u>5</u>		# Black Males	<u>0</u>	<u>0%</u>
Total # Females	<u>3</u>	<u>60%</u>	# White Males	<u>2</u>	<u>40%</u>
Total # Males	<u>2</u>	<u>40%</u>	# Other Males	<u>0</u>	<u>0%</u>
			# Black Females	<u>0</u>	<u>0%</u>
			# White Females	<u>3</u>	<u>60%</u>
			# Other Females	<u>0</u>	<u>0%</u>

- 17. Bid: Motorola APX 4000 7/800 MHZ Model 2 Portable Radios**
- Purpose of Bid: Provides the Water Management Department with 83 800 mhz portable radios with chargers for departmental use.
- Comments: Pricing per North Carolina State Contract No. 725G.
- 83 @ \$1,896.86 each
- Opened: 4/25/14
- Bidders: Motorola Solutions Inc. * \$157,439.38
Morrisville, NC

*Awarded based on: _____ Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	<u>84</u>		# Black Males	<u>4</u>	<u>5%</u>
Total # Females	<u>12</u>	<u>14%</u>	# White Males	<u>63</u>	<u>75%</u>
Total # Males	<u>72</u>	<u>86%</u>	# Other Males	<u>5</u>	<u>6%</u>
			# Black Females	<u>0</u>	<u>0%</u>
			# White Females	<u>12</u>	<u>14%</u>
			# Other Females	<u>0</u>	<u>0%</u>

18. Bid: Water Meter Locks

Purpose of Bid: Provides the Water Management Department with 300 Bentek brand meter locks for the Customer Billing and Meter Division to utilize during service calls requiring replacement of damaged meter locks.

Comments: HD Suply Waterworks LTD is the exclusive distributor of the manufacturer Bentek meter locks, which are required to properly fit existing meter equipment.

300 @ \$48 each

Opened: 4/25/14

Bidders: HD Supply Waterworks LTD * \$14,400.00
Morrisville, NC

*Awarded based on: _____ Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	<u>15</u>		# Black Males	<u>3</u>	<u>20%</u>
Total # Females	<u>1</u>	<u>7%</u>	# White Males	<u>11</u>	<u>73%</u>
Total # Males	<u>14</u>	<u>93%</u>	# Other Males	<u>0</u>	<u>0%</u>
			# Black Females	<u>0</u>	<u>0%</u>
			# White Females	<u>1</u>	<u>7%</u>
			# Other Females	<u>0</u>	<u>0%</u>

19. Bid: Hot Water Pressure Washers

Purpose of Bid: To furnish and install two (2) stationary hot water pressure washers, providing the Solid Waste Department with required units to properly clean heavy equipment used in daily operations; pricing includes bi-annual preventative maintenance service.

Comments: 2 @ \$6,425.50 each

Opened: 4/28/14

Bidders: Cross Systems * \$12,851.00
Roxboro, NC

Landra Water Cleaning Systems \$12,890.00
Raleigh, NC

Hotsy Equipment Company \$14,390.00
Denver, NC

*Awarded based on: X Low Bid _____ Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	<u>5</u>		# Black Males	<u>0</u>	<u>0%</u>
Total # Females	<u>1</u>	20%	# White Males	<u>3</u>	<u>60%</u>
Total # Males	<u>4</u>	<u>80%</u>	# Other Males	<u>1</u>	<u>20%</u>
			# Black Females	<u>0</u>	<u>0%</u>
			# White Females	<u>1</u>	<u>20%</u>
			# Other Females	<u>0</u>	<u>0%</u>